



VALITRADE
WORLDWIDE TRADE VALIDATION





WE **ACT TOGETHER **TO COMBAT FRAUD**
AND EASE TRADE**

WE MAKE **SURE** THAT THIS INFORMATION IS **CORRECT** – TRUST SGS

WHY COMPROMISE?

You do not need to choose between your financial interests and delivery deadlines when you can apply intelligent and innovative solutions to achieve both.

HOW?

Do you suspect fraud, but need support to detect it?

Do you doubt the accuracy of a trade transaction, but do not have the elements to prove it?

Are you facing an appeal and need information to support your case?

Are you concerned about the compliance of your transactions with trade regulations?

We provide pertinent and timely information.

We validate the veracity and accuracy of transactions worldwide.

- Facilitate information gathering and research to back up prompt and knowledgeable decisions.
- Supply intelligence on entities and transactions to detect patterns of behavior and enable risk analysis.
- Provide details when doubts are expressed about the truthfulness of trade transaction.

We help you:

- Demonstrate trade compliance
- Defend financial interests
- Encourage fair market conditions
- Facilitate trade flows



WE PROVIDE A **FLEXIBLE AND INNOVATIVE** SERVICE

ENHANCED TRADE FACILITATION

SGS has created a seamless process in parallel to the normal trade process to provide clients with verified information. SGS validations take place at the most convenient moment for the client and trade participants.

INTERACTIVE INFORMATION FLOW

ValiTrade® relies on an interactive information flow. SGS receives electronic copies of information from the client, to the extent possible. Likewise all results from SGS investigations are accessible in a secure electronic form.

RISK ANALYSIS

ValiTrade® targets transactions which have been identified by the client as sensitive and most likely to be subject to fraud.

SGS also carries out in-depth verifications and investigations based on risk analysis, using SGS' Risk Management System-Profiler®, a fully automated tool, where risk information is maintained in a series of risk databases by professional trade analysts.

Risk records are registered for a specific "risk type" and define applicability of risk, risk messages, references and matching criteria e.g.:

- Entities involved in trade and transport
- Goods
- Specific business knowledge on risks (e.g. new entities, high value consignments, etc.)

Profiler captures and filters new "transaction data" and compares the key attributes of that data with the risk information stored in the risk databases.



WHEN YOU NEED A **PARTNER** FOR VERIFICATION

VALIDATION AND INVESTIGATION

SGS experts in the country of sale, purchase and/or production gather market intelligence and specific transaction information through direct contacts, site visits, market research and records investigation.

SGS verifications aim to determine elements, such as:

- Entity and trade partners' existence, i.e. sellers, buyers, producers, agents, etc.
- Entity of commercial activities, e.g. production capacity of manufacturers
- Authenticity of transaction documents and information
- Goods specifications
- Price elements
- Origin elements

DATA MANAGEMENT

All gathered information and documentation is consolidated in a client specific repository, accessible in electronic form or via Internet through a highly secure interface. Likewise, validated information can be transferred in an agreed format to the client's own system.

Information is managed in a structured and systematic manner enabling risk analysis and research of historical data.

CAPACITY BUILDING

Extensive training on the optimal use of ValiTrade® information repositories is also included in the service offering. SGS supports client's efforts to develop investigation and valuation capacity through continuous coaching and experience sharing.

Special assistance can be provided for particularly complex cases putting at the client's disposal SGS' trade, product and investigation experts worldwide.



TAKE PROMPT & KNOWLEDGEABLE DECISIONS

TRADE VALUATION

ValiTrade® modular service is designed specifically to address valuation-related concerns, enabling valuation risk management and revenue enhancement.

ValiTrade® ensures a minimum disruption in trade processes, while providing a maximum benefit of reliable and verified information. In particular:

- Investigation of transaction value elements when “reasons to doubt” are expressed about the truthfulness and accuracy of a declaration.
- Assistance in appeal cases by providing supporting information to back up decisions.
- Valuation information enabling research of historical data and targeting of post-entry audits.

SGS experts verify details of the declared transaction value, as well as specific conditions of the WTO Agreement on Customs Valuation (ACV) as part of a pre- or post-entry process with very low visibility in the client country.

PRICE RESEARCH

UPDATE PRICE INFORMATION

Product Price Research is a modular service designed specifically to address the needs of customs administrations to gather updated price information on specific products destined to a country of importation.

Product Price Research is used to manage valuation risk, promote fair competition, maintain/update a valuation database and reduce trade malpractice.

Monthly or quarterly research reports provide regular information on product prices, market conditions as well as relevant product background information.

PRICE INVESTIGATION

IS THE PRICE RIGHT?

Price Investigation is designed to investigate and validate specific offers or already completed transactions (e.g. high value investment goods). This review includes an evaluation of the parties to the transaction, a technical assessment of goods subject to the transaction and a price analysis of goods and related services.

This service module is particularly used for monitoring investments; demonstrating due diligence or compliance to financing institutions and for protection against capital flight.



SGS OFFERS YOU A DELIVERABLE THAT YOU CAN **DEPEND ON**

We help customers all over the world operate in a more sustainable manner by improving quality and productivity, reducing risk, verifying compliance and increasing speed to market.

WE ARE WHERE YOU NEED US

SGS dedicated international network of trade experts is available in over 140 exporting countries. We are present at all your key trade locations.

YOUR CONCERNS BECOME OUR PRIORITY

SGS specialized business solutions guarantee clients' compliance with national and international requirements, obligations and legislation.

Continuous improvement and innovation are at the core of our services.

INFORMATION WITHIN YOUR REACH

We ensure that validated information and documentation are accessible to you when and where you need it.

All our services share one indisputable benefit – they are backed by the SGS brand.

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